

III. Market-adjusted Prices-Other Services

8.1 Domestic L/C

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801001	Domestic L/C	Provide the issuance, due payment confirmation, amendments, notice, notice of amendments, document dispatching/examination, cancellation, negotiated/entrusted collection and discrepancy examination of domestic L/C for customers.	Corporate customers	1. Issuance: 0.05%-1.0% of L/C amount, minimum RMB100; or charged at the contractual price. 2. Due payment confirmation: 0.1% of amount confirmed. 3. Amendments: RMB100 per transaction; the service fee for increased amount after the amendments should be charged at the L/C issue fee rate, minimum RMB100. 4. Notice: RMB50 per transaction. 5. Notice of amendments: RMB50 per transaction. 6. Document dispatching/examination: 0.1% of amount of documents dispatched/examined. 7. Cancellation: RMB100 per transaction. 8. Negotiated/entrusted collection: 0.1% of document amount. 9. Discrepancy examination: RMB100 for each discrepancy, maximum RMB500.	1. Due payment confirmation: Free of charge for L/C with 100% security deposit. 2. Amendments, notice, notice of amendments, document dispatching/examination, cancellation, negotiated/entrusted collection and discrepancy examination: Qualified customers can enjoy certain discount or exemption.	

8.2 Other Businesses

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801002	Safety deposit box	Provide safety deposit box service for the customer to keep valuables, important files and marketable documents.	Personal and corporate customers	1. Rent: charged according to the size of inner box, no more than RMB0.1 per CM ³ per year. 2. Reporting the loss of key: no more than RMB20 each time. 3. Reporting the loss of password: no more than RMB20 each time. 4. Selection of the number of safety deposit box: no more than RMB50 each time. 5. Key compensation: no more than RMB300 per key. 6. Chiseling: no more than RMB500 each time. 7. Late rent charge: up to 0.5% of annual rent per day.	Branches may offer certain discount or exemption on the rent to specific customer groups in order to boost business development.	
S0801003	Underwriting and issue of rate securities	Participate in the underwriting and issue of T-bond and policy financial bonds.	Other banks and financial institutions	Charged based on the bond issue measures, the master agreement and supplementary agreement of underwriting syndication published for each period.		
S0801004	Underwriting and issue of credit products	Participate in the underwriting and issue of bonds except T-bonds and policy financial bonds.	Other banks and financial institutions	Charged according to the bond underwriting agreement for each period concluded by PSBC and the customer in compliance with the regulatory requirements.		

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S0801005	Consulting service	Provide the consulting service about the large construction project financing, M&A, syndicated loan arrangement, joint loan, wealth management, asset and debt management, enterprise investment and financing, asset restructuring, issue of bonds and bills, and also provides the financial analysis and advice, financial information and comments and financial training programs according to the actual condition of the customer by leveraging its information resources, financial expertise and experiences.	Corporate customers	Agreed price	Free of charge for micro and small enterprises	
S0801006	Syndicated loans	PSBC, as the lead bank or agent bank of syndicated loan provides services including syndication organization, reservation of positions and loan granting. PSBC accepts the invitation of the lead bank to grant loans in accordance with the agreed share of loan commitments and participates in services relating to syndicated loan services.	Corporate customers	1. Syndicated loan arrangement fee: agreed price, generally charged at a certain rate of syndicated loan amount in a lump sum. 2. Syndicated loan agency fee: agreed price, generally charged based on the workload and cost of agent bank. 3. Syndicated loan commitment fee: agreed price, generally charged at a certain rate based on the undrawn amount and remaining drawdown periods of syndicated loan. 4. Syndicated loan participation fee: agreed price.		
S0801007	Domestic factoring	One or more of the following services: first, management and collection of account receivables; second, commercial credit investigation of counterparty; third, buyout of account receivables and improvement of financial statements.	Corporate customers	1. For recourse factoring, the annual factoring fee is charged at 0.1%-1% of the balance of the assigned account receivables, or charged at the agreed rate. 2. For non-recourse factoring, the annual factoring fee is charged at 0.2%-3% of the balance of the assigned account receivables, or charged at the agreed rate.		
S0801008	Bill keeper	PSBC provides bill keeper service including custody of bills and pool financing service, and to be specific including agency service of bill examination, agency service of inquiry & response of commercial draft, bill custody, agency and entrusted collection and pool financing service.	Corporate customers	Agreed price. Charged at a certain rate of transaction quantity or transaction amount; or charged by accounts monthly or yearly.		
S0801009	Fund depository Service for financial institutions	Provide summary account opening and maintenance, fund preservation and transfer, fund settlement and other services.	Corporate customers	Agreed price		
S0801010	Repository business	Provide repository service for cash and other items for other institutions such as banks	Other institutions including banks	Charged at the number of outlets, RMB50,000 to RMB300,000/year/outlet; or charged at the number of repository boxes, RMB10,000 to RMB100,000/year/box.		The actual rate shall be determined after a reasonable evaluation of the economic status, peer competition, remoteness of the outlets of other banks and the size and weight of the repository box of the region of business.

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S0801011	Front-end fee	A package of front-end services such as policy advice, structure and time-frame design, overseas funding arrangements, etc., for cross-border investment and financing business (including syndicated loans, cross-border special loans, export buyer's credit, export seller's credit, fixed assets loans, working capital loans, cross-border structured financing, etc.)	Corporate customers	Agreed price		
S0801012	Bank-business Direct Connection	Bank-business Direct Connection is designed for bulk commodities, spot commodities and emerging trading markets. It provides system interaction, account signing and fund transfer, etc.	Corporate customers	Agreed price	Free of charge for micro and small enterprises	
S0801013	Spot FX settlement and sale	Buy or sell FX on spot market by accepting customer applications to meet the customer's currency conversion needs.	Personal customers and corporate customers	Buy and sell independently listed spot settlement and sale of foreign exchange and the exchange based on the market demand and pricing ability.	Customers can enjoy favorable rates for the installment fees if qualified for certain criteria.	
S0801014	Bond lending	It refers to an act of bond financing in which the bond borrower borrows the bonds from the bond lender with a certain quantity of bonds as pledge, and at the same time, both parties agree that the bond borrower shall return the borrowed bonds and pay relevant fees while the bond lender shall return the corresponding pledge on a certain date in the future. When the Bank acts as the bond lender, it may charge the bond borrower a certain amount of handling fee.	Financial institution customers	Negotiable pricing		
S0801015	Risk management of agency derivatives	It refers to a service where the Bank accepts the application of a customer to provide the customer with a variety of financial derivatives (forwards, swaps, options, etc.) and product mixes, and manage exchange rate, interest rate, and other risks.	Corporate customers	Negotiable pricing		
S0801016	Comprehensive services for international trade finance	Provide the services of scheme design, financing arrangements, inquiry and quotation, and bill processing in the process of conducting international trade finance business (including import and export trade finance and overseas agency financing disbursement) for customers.	Corporate customers	Charged case by case at the contractual price, at least RMB200/case (or equivalent in foreign currency).	Free of charge to micro and small enterprises.	