Composition of Capital

Composition of Capital

| | | Amount |
|-----|---|---------|
| 0 | | |
| | re tier 1 capital: | 01 001 |
| 1 | Paid-in capital | 81,031 |
| 2 | Retained earnings | 232,481 |
| 2a | Surplus reserves | 25,159 |
| 2b | General reserve | 101,011 |
| 2c | Undistributed profits | 106,311 |
| 3 | Accumulated other comprehensive income and disclosed reserve | 69,615 |
| 3a | Capital reserve | 74,659 |
| 3b | Others | (5,044) |
| 4 | Valid portion to core tier 1 capital during the transition period (only applicable to non-joint stock companies. Fill in 0 for joint stock banks) | _ |
| 5 | Valid portion of minority interest | 304 |
| 6 | Core tier 1 capital before regulatory adjustments | 383,431 |
| Co | re tier 1 capital: Regulatory adjustments | |
| 7 | Prudential valuation adjustments | _ |
| 8 | Goodwill (net of deferred tax liabilities) | 0 |
| 9 | Other intangible assets other than land use rights (net of deferred tax liabilities) | 1,758 |
| 10 | Deferred tax assets that rely on future profitability and arising from operating loss | _ |
| 11 | Reserves that relate to the cash flow hedging of items that are not fair valued on the balance | _ |
| | sheet | |
| 12 | Shortfall of provision for loan impairment | 0 |
| 13 | Gain on sale related to asset securitization | _ |
| 14 | Unrealized gains and losses that have resulted from changes in the fair value of liabilities due to changes in own credit risk | _ |
| 15 | Defined-benefit pension fund net assets (net of deferred tax liabilities) | _ |
| 16 | Directly or indirectly holding in own ordinary shares | _ |
| 17 | Reciprocal cross-holdings in core tier 1 capital between banks or between banks and other financial institutions | _ |
| 18 | Deductible amount of insignificant minority investment in core tier 1 capital instruments | 0 |
| 4.0 | issued by financial institutions that are not subject to consolidation | |
| 19 | Deductible amount of significant minority investment in core tier 1 capital instruments issued | 0 |
| 00 | by financial institutions that are not subject to consolidation | |
| 20 | Mortgage servicing rights | _ |
| 21 | Other deductible amount in deferred tax assets dependent on future profitability | 0 |

Composition of Capital (Continued)

| | Amount |
|--|---------|
| | |
| 22 Deductible amount exceeding the 15% threshold for significant minority capital investments | 0 |
| in core tier 1 capital instruments issued by financial institutions that are not subject to | |
| consolidation and undeducted portion of deferred tax assets arising from temporary | |
| differences | |
| 23 Including: Deductible amount of significant minority investments in core tier 1 capital | 0 |
| instruments issued by financial institutions | |
| 24 Including: Deductible amount of mortgage servicing rights | _ |
| 25 Including: Deductible amount in deferred tax assets arising from temporary differences | 0 |
| 26a Investment in core tier 1 capital instruments issued by financial institutions that are under | 0 |
| control but not subject to consolidation | |
| 26b Shortfall in core tier 1 capital instruments issued by financial institutions that are under | 0 |
| control but not subject to consolidation | |
| 26c Others that should be deducted from core tier 1 capital | 0 |
| 27 Undeducted shortfall that should be deducted from additional tier 1 capital and tier 2 capital | 0 |
| 28 Total regulatory adjustments to core tier 1 capital | 1,758 |
| 29 Core tier 1 capital | 381,673 |
| Additional tier 1 capital: | |
| 30 Additional tier 1 capital instruments and related premium | 47,846 |
| 31 Including: Portion classified as equity | 47,846 |
| 32 Including: Portion classified as liabilities | _ |
| 33 Invalid instruments to additional tier 1 capital after the transition period | _ |
| 34 Qualifying non-controlling interests | 41 |
| 35 Including: invalid portion to additional tier 1 capital excluded after the transition period | _ |
| 36 Additional tier 1 capital before regulatory adjustments | 47,887 |
| Additional tier 1 capital: Regulatory adjustments | |
| 37 Directly or indirectly holding additional tier 1 capital of the Bank | _ |
| 38 Reciprocal cross-holdings in additional tier 1 capital between banks or between banks and | _ |
| other financial institutions | |
| 39 Deductible amount of non-significant minority investment in additional tier 1 capital | 0 |
| instruments issued by financial institutions that are not subject to consolidation | |
| 40 Significant minority investments in additional tier 1 capital instruments issued by financial | 0 |
| institutions that are not subject to consolidation | |
| 41a Investment in additional tier 1 capital instruments issued by financial institutions that are | 0 |
| under control but not subject to consolidation | |
| 41b Shortfall in additional tier 1 capital instruments issued by financial institutions that are under | 0 |
| control but not subject to consolidation | |
| 41c Others that should be deducted from additional tier 1 capital | 0 |

Composition of Capital (Continued)

| | | Amount |
|-----|---|-----------|
| | | |
| 42 | Undeducted shortfall that should be deducted from tier 2 capital | 0 |
| 43 | Total regulatory adjustments to additional tier 1 capital | 0 |
| 44 | Additional tier 1 capital | 47,887 |
| 45 | Tier 1 capital (core tier 1 capital + additional tier 1 capital) | 429,560 |
| Tie | r 2 capital: | |
| 46 | Tier 2 Capital instruments and related premium | 75,000 |
| 47 | Invalid tier 2 instruments to capital after the transition period | _ |
| 48 | Valid portion of minority interests | 69 |
| 49 | Including: Invalid portion to tier 2 capital after the transition period | _ |
| 50 | Valid portion of surplus provision for loan impairment | 50,816 |
| 51 | Tier 2 capital before regulatory adjustments | 125,885 |
| Tie | r 2 Capital: Regulatory adjustments | |
| 52 | Directly or indirectly holding tier 2 capital of the Bank | _ |
| 53 | Reciprocal cross-holdings in tier 2 capital between banks or between banks and other | _ |
| | financial institutions | |
| 54 | Deductible portion of non-significant minority investment in tier 2 capital instruments issued | 0 |
| | by financial institutions that are not subject to consolidation | |
| 55 | Significant minority investments in tier 2 capital instruments issued by financial institutions | 0 |
| | that are not subject to consolidation | |
| 56a | Investment in tier 2 capital instruments issued by financial institutions that are under control | 0 |
| | but not subject to consolidation | |
| 56b | Shortfall in tier 2 capital instruments issued by financial institutions that are under control but | 0 |
| | not subject to consolidation | |
| 560 | Others that should be deducted from tier 2 capital | 0 |
| 57 | Total regulatory adjustments to tier 2 capital | 0 |
| 58 | Tier 2 capital | 125,885 |
| 59 | Total capital (tier 1 capital + tier 2 capital) | 555,445 |
| 60 | Total risk-weighted assets | 4,440,497 |
| Red | quirements for capital adequacy ratio and reserve capital (%) | |
| 61 | Core tier 1 capital adequacy ratio | 8.60 |
| 62 | Tier 1 capital adequacy ratio | 9.67 |
| 63 | Capital adequacy ratio | 12.51 |
| 64 | Institution specific capital requirement | 2.10 |
| 65 | Including: Capital conservation buffer requirement | 2.10 |
| 66 | Including: Counter cyclical buffer requirement | _ |
| 67 | Including: Additional buffer requirement of global systematically important banks | _ |
| 68 | Percentage of core tier 1 capital meeting buffers to risk-weighted assets | 1.50 |

Composition of Capital (Continued)

| | Amount |
|---|------------------|
| | |
| Domestic minimum requirements for regulatory capital (%) | |
| 69 Core tier 1 capital adequacy ratio | 7.10 |
| 70 Tier 1 capital adequacy ratio | 8.10 |
| 71 Capital adequacy ratio | 10.10 |
| Amounts below the thresholds for deduction | |
| 72 Undeducted amount of non-significant minority investments in capital instruments | issued by 26,234 |
| financial institutions that are not subject to consolidation | |
| 73 Undeducted amount of significant minority investments in capital instruments issue | ed by 0 |
| financial institutions that are not subject to consolidation | |
| 74 Mortgage servicing rights (net of deferred tax liabilities) | 0 |
| 75 Deferred tax assets arising from temporary differences (net of deferred tax liabilities | es) 22,258 |
| Valid caps of surplus provision for loan impairment to tier 2 capital | |
| 76 Provision for loan impairment under the weighted approach | 88,564 |
| 77 Valid cap of surplus provision for loan impairment in tier 2 capital under the weigh | ted 50,816 |
| approach | |
| 78 Surplus provision for loan impairment under the internal ratings-based approach | _ |
| 79 Valid cap of surplus provision for loan impairment in tier 2 capital under the international | al ratings |
| based approach | |
| Capital instruments subject to phase-out arrangements | |
| 80 Valid cap to core tier 1 capital instruments for the current period due to phase-our | t – |
| arrangements | |
| 81 Excluded from core tier 1 capital due to phase-out arrangements | _ |
| 82 Valid cap to additional tier 1 capital instruments for the current period due to phase | se-out - |
| arrangements | |
| 83 Excluded from additional tier 1 capital due to phase-out arrangements | _ |
| 84 Valid cap to tier 2 capital instruments for the current period due to phase-out arra | ngements - |
| 85 Excluded from tier 2 capital for the current period due to phase-out arrangements | _ |

Detailed Description of Related Items

In millions of RMB

| | The very leter. | |
|--|-----------------|------|
| | The regulatory | |
| | consolidated | |
| | balance sheet | Code |
| | | |
| Goodwill | 0 | а |
| Intangible assets | 1,758 | b |
| Deferred income tax liabilities | | |
| Including: Deferred tax liabilities related to goodwill | _ | С |
| Including: Deferred tax liabilities related to other intangible assets other | | |
| than land use rights | _ | d |
| Paid-in capital | | |
| Including: Amount included in core tier 1 capital | 81,031 | е |
| Other equity instruments | | |
| Including: Preference shares | 47,846 | f |
| Capital reserve | 74,659 | g |
| Other | (5,044) | h |
| Surplus reserve | 25,159 | i |
| General reserve | 101,011 | j |
| Undistributed profits | 106,311 | k |

Correspondence between All the Items Disclosed in the Second Step and Items in the Disclosure Template of Capital Composition

In millions of RMB

| | | 111 111111 | IOIIS OI RIVID |
|----------|--|------------|----------------|
| | | Amount | Code |
| Co | re tier 1 capital: | | |
| 1 | Paid-in capital | 81,031 | е |
| 2 | Retained earnings | 232,481 | i+j+k |
| - 2а | Surplus reserves | 25,159 | i |
| 2b | General reserve | 101,011 | i |
| 2c | Undistributed profits | 106,311 | k |
| 3 | Accumulated other comprehensive income and disclosed reserve | 69,615 | g+h |
| За | Capital reserve | 74,659 | g |
| 3b | Others | (5,044) | h |
| 4 | Valid portion to core tier 1 capital during the transition period (only applicable to | _ | |
| | non-joint stock companies. Fill in 0 for joint stock banks) | | |
| 5 | Valid portion of minority interest | 304 | |
| 6 | Core tier 1 capital before regulatory adjustments | 383,431 | |
| Co | re tier 1 capital: Regulatory adjustments | | |
| 7 | Prudential valuation adjustments | _ | |
| 8 | Goodwill (net of deferred tax liabilities) | 0 | а |
| 9 | Other intangible assets other than land use rights (net of deferred tax liabilities) | 1,758 | b-c-d |
| 10 | Deferred tax assets that rely on future profitability and arising from operating loss | _ | |
| 11 | Reserves that relate to the cash flow hedging of items that are not fair valued | _ | |
| 10 | on the balance sheet Shortfall of provision for loan impairment | 0 | |
| 12 13 | Gain on sale related to asset securitization | U | |
| | | _ | |
| 14 | Unrealized gains and losses that have resulted from changes in the fair value of liabilities due to changes in own credit risk | _ | |
| 15 | Defined-benefit pension fund net assets (net of deferred tax liabilities) | _ | |
| 16 | Directly or indirectly holding in own ordinary shares | _ | |
| 17 | Reciprocal cross-holdings in core tier 1 capital between banks or between banks and other financial institutions | _ | |
| 18 | Deductible amount of insignificant minority investment in core tier 1 | 0 | |
| | capital instruments issued by financial institutions that are not subject to consolidation | | |
| 19 | Deductible amount of significant minority investment in core tier 1 capital | 0 | |
| | instruments issued by financial institutions that are not subject to consolidation | | |
| 20 | Mortgage servicing rights | _ | |
| | ditional tier 1 capital | | |
| 30 | Additional tier 1 capital instruments and its premiums | 47,846 | f |
| 31 | Including: Portion classified as equity | 47,846 | f |

Main Features of Qualified Capital Instruments

| | | Ordinary shares (H Shares) | Tier 2 capital bonds | Tier 2 capital bonds | Tier 2 capital bonds | Preference shares (overseas) |
|-----|--|--|--|--|--|--|
| 1 | Issuer | Postal Savings Bank of China Co., Ltd. | Postal Savings Bank of China Co., Ltd. |
| 2 3 | Identification code Applicable laws Regulatory process | 1658.HK PRC/Hong Kong laws | 1528007.IB PRC laws | 1628016.IB PRC laws | 1728005.IB PRC laws | The creation and issuance of the Offshore Preference Shares and the rights and obligations (including noncontractual rights and obligations) attached to them are governed by and shall be construed in accordance with PRC laws |
| Re | egulatory processing | | | | | |
| 4 | Including: Applicable to transitional period rules specified by Capital Rules for Commercial Banks (Provisional) | Core tier 1 capital | Tier 2 capital | Tier 2 capital | Tier 2 capital | Additional tier 1 capital |
| 5 | Including: Applicable to the rules after expiration of the transitional period specified by Capital Rules for Commercial Banks (Provisional) | capital | Tier 2 capital | Tier 2 capital | Tier 2 capital | Additional tier 1 capital |
| 6 | Including: Applicable to bank/group level | Bank and group level | Bank and group level | Bank and group level | Bank and group level | Bank and group level |
| 7 | Instrument type | Core tier 1 capital instruments | Tier 2 capital instruments | Tier 2 capital instruments | Tier 2 capital instruments | Additional tier 1 capital instruments |

| | | Ordinary shares (H Shares) | Tier 2 capital bonds | Tier 2 capital bonds | Tier 2 capital bonds | Preference shares (overseas) |
|----|---|----------------------------------|--------------------------------------|-------------------------------------|-----------------------------------|--|
| 8 | Amount that can be included in regulatory capital (in RMB millions; on the latest reporting date) | HKD59,150 | RMB25,000 | RMB30,000 | RMB20,000 | USD7,250 |
| 9 | Par value of instrument | HKD59,150 | RMB25,000 | RMB30,000 | RMB20,000 | USD7,250 |
| 10 | Accounting treatment | Share capital, capital reserve | Bonds payable | Bonds payable | Bonds payable | Other equity instruments |
| 11 | Initial issuance date | September 28, 2016 | September 7, 2015 | October 26, 2016 | March 22, 2017 | September 27, 2017 |
| 12 | Term (term or perpetual) | Perpetual | Term | Term | Term | Perpetual |
| 13 | Including: Original maturity date | No maturity date | September 9, 2025 | October 28, 2026 | March 24, 2027 | No maturity date |
| 14 | Issuer's redemption (subject to regulatory approval) | : No | Yes | Yes | Yes | Yes |
| 15 | Including: Redemption date (or contingent redemption date) and amount | | September 9, 2020 Part or full | October 28, 2021 Part or full | March 24, 2022 Part or full | The first redemption date is September 27, 2022 Part or full |
| 16 | Including: Subsequent redemption date (if any) | Not applicable | Not applicable | Not applicable | Not applicable | September 27 in each year after the first redemption date |

| | Ordinary shares (H Shares) | Tier 2 capital bonds | Tier 2 capital bonds | Tier 2 capital bonds | Preference shares (overseas) |
|---|----------------------------------|----------------------------|----------------------------|----------------------------|--|
| Dividend or interest payme | ent | | | | |
| 17 Including: Fixed or floating dividend or interest payment | Floating | Fixed | Fixed | Fixed | Floating: The dividend yield is fixed in a single dividend yield adjustment cycle (five years) and is reset every five years |
| 18 Including: Coupon rate and relevant indicators | Not applicable | 4.50% | 3.30% | 4.50% | The dividend yield in the first five years is 4.50%, and it is reset every five years based on the yield of five-year US treasury bond on the resetting date plus 263.4 basis points |
| 19 Including: Existence of dividend brake mechanism | Not applicable | No | No | No | Yes |
| 20 Including: Discretion to cancel dividend or interest payment | Full discretion | No | No | No | Full discretion |
| 21 Including: Existence of redemption incentive mechanism | No | No | No | No | No |
| 22 Including: Cumulative or noncumulative | Noncumulative | Not applicable | Not applicable | Not applicable | Noncumulative |
| 23 Conversion into shares | No | No | No | No | Yes |

| | Ordinary | Tier 2 | Tier 2 | Tier 2 | |
|----------------------------------|------------------|----------------|----------------|----------------|---------------------------------|
| | shares | capital | capital | capital | Preference shares |
| | (H Shares) | bonds | bonds | bonds | (overseas) |
| | | | | | |
| 24 Including: Please specify the | e Not applicable | Not applicable | Not applicable | Not applicable | Upon the occurrence of |
| trigger condition for share | e | | | | any additional tier 1 capital |
| conversion, if allowed | | | | | instrument trigger event, that |
| | | | | | is, the CET 1 CAR drops to |
| | | | | | 5.125% or below; or upon |
| | | | | | the occurrence of any tier |
| | | | | | 2 capital instrument trigger |
| | | | | | event, which means either of |
| | | | | | the following circumstances |
| | | | | | (whichever is earlier): (1) the |
| | | | | | CBRC having concluded that |
| | | | | | a conversion or write-off is |
| | | | | | necessary without which the |
| | | | | | Bank would become non- |
| | | | | | viable; or (2) the relevant |
| | | | | | authorities having concluded |
| | | | | | that a public sector injection |
| | | | | | of capital or equivalent |
| | | | | | support is necessary without |
| | | | | | which the Bank would |
| | | | | | become non-viable |

| | Ordinary shares (H Shares) | Tier 2 capital bonds | Tier 2 capital bonds | Tier 2 capital bonds | Preference shares (overseas) |
|---|----------------------------------|----------------------------|----------------------------|----------------------------|---|
| 25 Including: Please specify share conversion in whole or in part, if allowed | | Not applicable | Not applicable | Not applicable | Upon the occurrence of additional tier 1 capital instrument trigger event, the Bank shall have the right to, without the consent of holders of preference shares, convert all or part of the issued and outstanding overseas preference shares into common H shares; upon the occurrence of tier 2 capital instrument trigger event, the Bank shall have the right to, without the consent of holders of preference shares, convert all of the issued and outstanding overseas preference shares into common H shares |
| 26 Including: Please specify the method to determine the conversion price, if share conversion is allowed | | Not applicable | Not applicable | Not applicable | The initial conversion price is the average trading price of common H Shares of the Bank in the 20 trading days prior to the announcement date of the Board resolution (24 March 2017) on the Preference Shares issuance |

| | Ordinary | Tier 2 | Tier 2 | Tier 2 | |
|---|----------------|----------------|----------------|----------------|---------------------|
| | shares | capital | capital | capital | Preference shares |
| | (H Shares) | bonds | bonds | bonds | (overseas) |
| | | | | | |
| 27 Including: Please specify share conversion is mandatory or not, if it is | Not applicable | Not applicable | Not applicable | Not applicable | Mandatory |
| allowed | | | | | |
| 28 Including: Please specify the instrument type after conversion, if allowed | Not applicable | Not applicable | Not applicable | Not applicable | Core tier 1 capital |
| 29 Including: Please specify the issuer of the instrument type after conversion, if allowed | Not applicable | Not applicable | Not applicable | Not applicable | The Bank |
| 30 Write-down or not | No | Yes | Yes | Yes | No |

| | | Ordinary shares (H Shares) | Tier 2 capital bonds | Tier 2 capital bonds | Tier 2 capital bonds | Preference shares (overseas) |
|----|--|----------------------------------|--|--|--|------------------------------|
| 31 | Including: Please specify the trigger point of write- down, if allowed | Not applicable | Trigger events refer to either of the following circumstances (whichever is earlier): 1. the CBRC having concluded that a write-off is necessary without which the issuer would become non-viable; or 2. the relevant authorities having concluded that a public sector injection of capital or equivalent support is necessary without which the issuer would become non-viable | Trigger events refer to either of the following circumstances (whichever is earlier): 1. the CBRC having concluded that a write-off is necessary without which the issuer would become non-viable; or 2. the relevant authorities having concluded that a public sector injection of capital or equivalent support is necessary without which the issuer would become non-viable | Trigger events refer to either of the following circumstances (whichever is earlier): 1. the CBRC having concluded that a write-off is necessary without which the issuer would become non-viable; or 2. the relevant authorities having concluded that a public sector injection of capital or equivalent support is necessary without which the issuer would become non-viable | Not applicable |
| 32 | Including: Please specify write-down in whole or in part, if write-down is allowed | Not applicable | | In whole | In whole | Not applicable |
| 33 | Including: Please specify the write-down is perpetual or temporary, if write-down is allowed | Not applicable | Perpetual | Perpetual | Perpetual | Not applicable |
| 34 | Including: Please specify the bookentry value recovery mechanism, if temporary write-down | Not applicable | Not applicable | Not applicable | Not applicable | Not applicable |

| | Ordinary shares | Tier 2 capital | Tier 2 capital | Tier 2 capital | Preference shares |
|--------------------------------|--------------------|-------------------|-------------------|-------------------|---------------------------------|
| | (H Shares) | bonds | bonds | bonds | (overseas) |
| | | | | | |
| 35 Hierarchy of claims (please | After depositor, | The liquidation | The liquidation | The liquidation | After depositor, general |
| specify instrument types | general | order of the | order of the | order of the | creditor, and holders of tier 2 |
| enjoying higher priorities) | creditor, and | principal of | principal of | principal of | capital instrument |
| | creditor of the | the bonds and | the bonds and | the bonds and | |
| | subordinated | the payment | the payment | the payment | |
| | debts | order of the | order of the | order of the | |
| | | interest is after | interest is after | interest is after | |
| | | depositor and | depositor and | depositor and | |
| | | general creditor | general creditor | general creditor | |
| | | and before | and before | and before | |
| | | equity capital, | equity capital, | equity capital, | |
| | | additional | additional | additional | |
| | | tier 1 capital | tier 1 capital | tier 1 capital | |
| | | instrument and | instrument and | instrument and | |
| | | mixed capital | mixed capital | mixed capital | |
| | | bonds. The | bonds. The | bonds. The | |
| | | current bonds | current bonds | current bonds | |
| | | are in the same | are in the same | are in the same | |
| | | liquidation | liquidation | liquidation | |
| | | order as other | order as other | order as other | |
| | | subordinated | subordinated | subordinated | |
| | | debts which | debts which | debts which | |
| | | are issued by | are issued by | are issued by | |
| | | the issuer and | the issuer and | the issuer and | |
| | | in the same | in the same | in the same | |
| | | repayment | repayment | repayment | |
| | | order as the | order as the | order as the | |
| | | current bonds | current bonds | current bonds | |

| | Ordinary | Tier 2 | Tier 2 | Tier 2 | |
|---|----------------|------------------|------------------|------------------|-------------------|
| | shares | capital | capital | capital | Preference shares |
| | (H Shares) | bonds | bonds | bonds | (overseas) |
| | | | | | |
| | | and are in the | and are in the | and are in the | |
| | | same priority as | same priority as | same priority as | |
| | | other tier | other tier | other tier | |
| | | 2 capital | 2 capital | 2 capital | |
| | | instruments | instruments | instruments | |
| | | that may be | that may be | that may be | |
| | | issued in the | issued in the | issued in the | |
| | | future and | future and | future and | |
| | | in the same | in the same | in the same | |
| | | repayment | repayment | repayment | |
| | | order as the | order as the | order as the | |
| | | current bonds | current bonds | current bonds | |
| 36 Does the instrument contain temporary illegible attribute? | ı No | No | No | No | No |
| Including: If yes, please specify such attribute | Not applicable | Not applicable | Not applicable | Not applicable | Not applicable |